

**AMENDMENTS**  
**(Amendments under Article 11)**

To the Commissioner of Patents

1. Identity of the International Patent  
PCT/JP2005/005921

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4. Subject of Amendments  
Claims

5. Contents of Amendments  
"to claim 10" in claims 12 is amended to read "to claim 10 or 11".

6. Attachments  
(1) New pages 66/1 and 66/2 of Claims

(wherein, A represents a linear alkyl group having 1 to 4 carbon atoms, a branched alkyl group having 2 to 4 carbon atoms, a linear alkyl group having 1 to 4 carbon atoms and a hydroxyl group, or a branched alkyl group having 2 to 4 carbon atoms and a hydroxyl group, one of R<sub>9</sub> to R<sub>13</sub> represent a carboxyl group or a sulfonic acid group protected by an ester group, no more than three of the remaining R<sub>9</sub> to R<sub>13</sub> represent a group selected from the group consisting of a protected hydroxyl group and an alkoxy group having 1 to 4 carbon atoms, other R<sub>9</sub> to R<sub>13</sub> represent a hydrogen atom, and R<sub>14</sub> to R<sub>15</sub> may be the same or different and represent a linear or branched alkyl group having 1 to 12 carbon atoms), and a linear or branched alkyl halide having 1 to 12 carbon atoms or a sulfonic acid ester esterified by a linear or branched alkyl group having 1 to 12 carbon atoms is reacted with a compound represented by general formula (IV), followed by de-protecting the carboxyl group or the sulfonic acid group protected by an ester group, and the protected hydroxyl group, and treating with an acidic substance.

12. A process for producing a quaternary ammonium compound represented by general formula (I) or (I') according to claim 10 or 11, wherein the organic solvent used in the step for reacting a sulfonic acid ester derivative represented by general formula (III) with a phenol derivative represented by general formula (II) is an alcohol, ether or amide organic

solvent.